

Revenue Expense Projections through June 2013

Updated March 22, 2013

	Jan - Jun 12 Actual	Jul - Dec 12 Actual	Jan-Feb 13 Actual	13-Mar Projected**	Apr - Jun 13 Projected	Total
Waiver Service Revenue	\$58,330,279	\$60,058,410	\$21,883,713	\$11,392,087	\$33,441,288	\$185,105,777
Waiver Service Expenses	\$65,126,997	\$61,804,217	\$18,726,079	\$10,510,375	\$30,853,035	\$187,020,703
Waiver Service Surplus/Loss	-\$6,796,718	-\$1,745,807	\$3,157,634	\$881,711	\$2,588,253	-\$1,914,926
Waiver Administration Revenue	\$8,132,723	\$8,370,170	\$2,829,475	\$1,440,786	\$4,363,577	\$25,136,731
Waiver Administration Expenses	\$5,625,977	\$7,168,662	\$2,707,806	\$1,388,457	\$4,165,372	\$21,056,274
Waiver Administration Surplus/Loss	\$2,506,746	\$1,201,508	\$121,669	\$52,329	\$198,205	\$4,080,457
Net Waiver Surplus/Loss	-\$4,289,972	-\$544,298	\$3,279,303	\$934,041	\$2,786,458	\$2,165,531
Risk Reserve	\$1,355,454	\$1,395,028	\$504,324	\$254,107	\$843,776	\$4,352,689

**March Revenue Actual

Added Additional PMPM for IDD Slots (25-April; 50- May; 105-June)

Expenses Added for IDD Care Coordination Slots/Offsetting Expenses for IDD Services

Additional \$375,000 Added for Consulting Fees to April-June Projection

Non-Waiver Revenue Expense Projections through June 2013

	Jul - Feb 13	13-Mar Projected	Apr - Jun 13 Projected	Total
Non-Waiver Service Revenue	\$20,609,796	\$2,237,727	\$6,610,393	\$29,457,916
Non-Waiver Service Expenses	\$20,403,893	\$2,192,062	\$6,522,835	\$29,118,789
Non-Waiver Service Surplus/Loss	\$205,903	\$45,666	\$87,558	\$339,127
Non-Waiver Administration Revenue	\$2,548,528	\$393,416	\$745,166	\$3,687,110
Non-Waiver Administration Expenses	\$2,316,769	\$347,612	\$707,907	\$3,372,288
Non-Waiver Administration Surplus/Loss	\$231,760	\$45,804	\$37,259	\$314,823
Net Non-Waiver Surplus/Loss	\$437,663	\$91,470	\$124,817	\$653,950

*Out of the \$29,457,916 of Non-Waiver revenues, \$23,219,032 is for affiliate contracts processed manually and paid monthly the lesser of 1/12th or actual expenses/earnings and MOE funds which pay out dollar for dollar.

**Service expenditures are estimated at 98% of revenues

***Administration expenditures are estimated at 95% of revenues

*****The Division of Mental Health (DMH) has implemented a "Community Efficiency Plan" which requires LME/MCO's to earn 100% of their allocations in Single Stream, both IPRS fee for service shadow claims and Non-UCR for expenditure based programs. The Single Stream payments are being withheld until the 100% target earnings/expenses are met. As of March 25, 2013, WHN was short \$1.7 million in IPRS shadow claims. The State is calculating the earnings for the Community Efficiency Plan based on date of service beginning July 1, 2012 which leaves us short the May and June services adjudicated in the subsequent fiscal year. This is a state-wide issue and the MCO's are working together for resolution.